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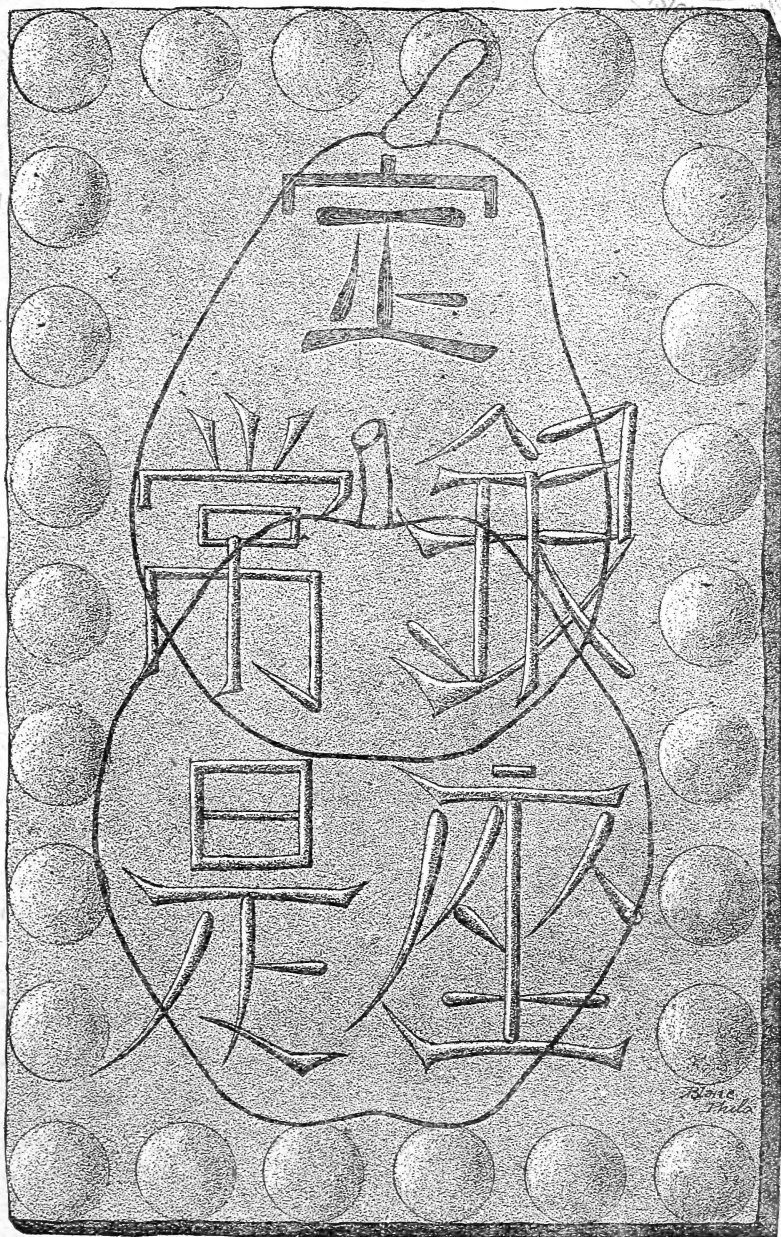
# THE PRACTICAL NURSERYMAN.

A TRADE JOURNAL.

Vol. 2.

HUNTSVILLE, ALA., MAY, 1894.

1894 No. 5



To Nurserymen, Florists and Seedsmen

1884. Lee & Summit, Mo.  
 GENERAL  
 NURSERYMEN  
 H. C. Graves & Sons  
 AND  
 Seedling Growers.  
 St. Joseph, Mo. 1893.  
 Council Bluffs, Ia. 1886.  
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**Japan Pear Seedlings,**  
**APPLE SEEDLINGS,**  
**Osage Orange Seedlings**  
**APPLE AND CHERRY TREES.**

Write for prices before placing your orders.

**PETERS & SKINNER**  
 NORTH TOPEKA, KANSAS.  
 (812)

**SHIPPING TAGS** I manufacture and print more  
**and ENVELOPES.** Tags and Envelopes than any establishment in this country. Most complete presses in the world. Can furnish Tags printed for less than your printer can buy the plain tags. Nurserymen and Manufacturers please send for Samples and Prices.

**JOHN A. CONRAD,**  
 KANSAS CITY, MO.

**HEADQUARTERS**  
 FOR NORTHERN GROWN

**Apple Seedlings.**

Both American and French.

Also make a specialty of putting up IRON CLAD varieties of **APPLE GRAFTS.**  
 Prices to suit the times. Address

**PIERCE BECHTLE,**  
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**W. T. HOOD & CO.**  
 Old Dominion Nurseries,  
 RICHMOND, VA.

300 ACRES UNDER CULTIVATION

We offer a general line of Nursery Stock.

**SPECIALTIES:** 100,000 Peach Trees. 50,000 Concord Grapes. Mariana Plum Stocks. Apple Seedlings.

300,000 JAPAN { 1st Grade, Extra, \$9 per 1,000  
 PEAR Stocks { 1st Grade, 8 per 1,000  
 { Medium Grade, 7 per 1,000

MULBERRIES—Downing, New American, Hicks  
 ENGLISH WALNUTS.  
 NATURAL TENNESSEE PEACH SEED. (812)

**FOR SALE.**

APPLE SEEDLINGS.

PEAR STOCKS (Scarce).

MAHALEB STOCKS (Scarce).

MYROBOLAN STOCKS.

MARIANNA STOCKS (Cheap).

PEAR SEED that will **GROW.**

**H. C. GRAVES & SONS**  
 COUNCIL BLUFFS, IA. (812)

**AGENTS WANTED.** THE STORY OF POT HOOKS.  
 Cloth, \$2. ¼ Morocco \$3.

"A good book for a rainy day."—Cin. Enquirer.

FOR THIS AND OTHER GOOD SELLING BOOKS ADDRESS

**The C. R. Barns Publishing Co.,**

ST. LOUIS, MO.

WE ARE DOING PRINTING AT  
 HARD TIMES' PRICES.

	1000	5000
A Good Linen Letter-Head.....	\$2.75	\$8.75
A Good Bill-Head, 6s.....	1.75	6.25
A Good White Envelope, 6½.....	1.65	7.90

Other Work as Low.

Write us for a Card, a Catalogue, Anything.

**BUY THE BEST.**

**WHITNEY'S IMPROVED**

**Western Tree Digger**

Manufactured by

**N. A. WHITNEY.**

FRANKLIN GROVE, LEE CO., ILL.

Send for Prices.

# THE PRACTICAL NURSERYMAN.

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Vol. 2.

HUNTSVILLE, ALA., MAY, 1894.

No. 5

## THE PRACTICAL NURSERYMAN.

PUBLICATION OFFICE:

HUNTSVILLE,

ALABAMA.

W. F. HEIKES, Editor and Manager.

Issued Monthly. Sent only to those in the trade. Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be handed in one week before the day of publication. Advertisements for less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

### TO ADVERTISERS.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted. We guarantee a regular monthly circulation of 4,000.

### The Am. Association of Nurserymen

President, Col. U. B. Pearsall, Ft. Scott, Kan.; First Vice President, W. F. Heikes, Huntsville, Ala.; Secretary, Geo. C. Seager, Rochester, N. Y.; Treasurer, N. A. Whitney, Franklin Grove, Ill. Executive Committee: Irving Rouse, Rochester, N. Y., W. J. Peters, Troy, O., D. S. Lake, Shenandoah, Iowa.

Place for next meeting, Niagara Falls, first Wednesday in June, 1894.

### Society of American Florists.

J. T. Anthony, Chicago, President; Robert Kift, Philadelphia, Vice-President; Wm. J. Stewart, 67 Bromfield St., Boston, Mass., Secretary; M. A. Hunt, Terre Haute, Ind., Treasurer. Place of tenth annual meeting: Atlantic N. J., August, 1894.

### Am. Seed Trade Association.

W. Atlee, Burpee, President; D. I. Bushnell, First Vice-President; S. F. Leonard, Second Vice-President; A. L. Don, New York, Secretary and Treasurer. Place of twelfth annual meeting: Toronto, June, 1894. Applications for membership should be addressed to Wm. Meggatt, Chairman membership committee, Wethersfield, Conn.

### American Pomological Society.

Hon. P. J. Berckmans, Augusta, Ga., President; Chas. L. Watrous, Des Moines, Iowa, First Vice-President; Geo. C. Brackett, Lawrence, Kansas, Secretary; Benj. J. Smith, Cambridge, Mass., Treasurer. Place of next meeting: San Francisco, Cal.

We purpose to mail this paper to every nurseryman, florist and seedsman in the United States, and to leading firms in the same vocations in foreign countries. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments

### The American Association of Nurserymen.

The next annual meeting of this Association will be held at Niagara Falls on the first Wednesday in June. The membership of this Association is large and annually increasing. A large gathering is expected this year. Every Nurseryman wishes to know what the other one is thinking and doing, and this is an occasion where many things are found out. It is important to learn the general condition of trade, and whether or not there is likely to be a surplus stock of any of the many articles produced, and this is best learned by the intermingling of those attending these meetings. Much information is gained by a personal interview that never could be called out by letter. Several essays are already promised by well known Nurserymen on subjects of vital interest. Our popular President, Col. U. B. Pearsall, has a large practical experience and his address will be anticipated with a loyal and hearty interest. The place of meeting is one of the most delightful spots in the world and western New York is one of the most favored and fertile regions in the United States, and especially interesting to nurserymen and fruit growers. Remit \$2.00 now to George C. Seager, Sec'y, Rochester, N. Y., so that your name can be printed in the Badge Book before the meeting.

### The Southern Freeze.

The degree of cold on the mornings of the 26th and 27th days of March was, for the season, unprecedented in the South, over a belt extending from middle Kentucky to southern Georgia and Alabama.

The unusual warm weather immediately preceding forced an early growth, which rendered vegetation very susceptible. Trees, plants and buds which start early in the nurseries, were seriously damaged. Peach buds, peach seedlings, Kieffer, Garber and LeConte pears had made a growth of from one to three inches, and this was all killed back. In many instances the one year Kieffers, LeContes and Garbers had to be cut back to the ground. Many things injured have shown remarkable powers of recovery. Peach seedlings, which were once thought beyond hope, are sprouting from the axils of the Cotyledons and will yet make a fair stand. Peach buds have suffered most, the damage to them being not less than 50 per cent. Japan Plum buds recover better, as their adventitious buds are quick to start. The buds of the Chickasaw and Americana, sorts of plums, and cherries, were not advanced and did not suffer, neither did the one year old trees of these varieties sustain any damage. Bartlett and other pears, except the Chinese type, were not advanced and suffered very little. This Spring's planting was not advanced and was very little affected. There was no injury to nursery stock in northern Florida nor along the Gulf coast in Alabama and Mississippi, and the injury was very slight north of the Ohio river. Peach pits will be very scarce, as the peach crop will be almost a total failure throughout the territory usually depended upon for them.

#### Planting of a Liberty Tree.

On April 19th a "liberty tree" was planted in historic soil in Golden Gate Park, San Francisco, by the Sequoia Chapter, California Lodge, of the Daughters of the American Revolution. The women of this organization have been gathering this soil for six months past.

The anniversary of the battle of Lexington was chosen for the planting, and the first trowel full of earth used was from the memorable battleground. The second installment of dirt was from the tomb at

Mount Vernon, where George and Martha Washington were first buried. The third trowel full of earth was from the grave of Marquis de La Fayette, from the Pichus, Paris, and was disposed of by M. L. de La Lande, Consul-General of France, who represented the French nation by an address.

For six months the daughters of the local branch of the society have been in correspondence with the people living near the great battle-fields of the revolution and the colonial church yards, asking for soil. Package after package has been raised from historic spots in the New England and the Middle States.

The liberty tree will grow in earth from graves of ex-presidents, statesmen, warriors, patriots, and from battle-fields and spots of historic renown throughout the land.

#### Northwestern Pomology.

Mr. C. W. Gurney, Concord, Neb., is the author of a new book just issued bearing the above title. It is especially intended for the farmer and home-maker of the Northwest. Mr. Gurney has had an experience of twenty-eight years as a nurseryman and orchardist, and he recites his observations and experiences in a pleasing, acceptable way.

The Swiss government has, for the last twenty years, caused observations to be made through its forestry stations on the temperature of the air, of the trees and the soil in the forests. These observations show that the temperature in the forests is always below the temperature outside. The temperature also varies according to the trees composing the forests. A beech forest is always cooler than a forest of larch. As to the trunks of the trees, they are always colder than the surrounding air. Regarding the temperature of the soil, it is found that in the forest the temperature is invariably below that of the air. Outside the forest the soil is always warmer than the air in summer and colder in winter.—American Agriculturist.

Rose culture is increasing in Bulgaria to such an extent that many of the peasants have abandoned grain culture to raise roses. This is brought about by the increase in the price of the perfume, otto of roses, a syndicate in Turkey having bought up the bulk of all there was in market and then raised the price.



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

## THE HUNTSVILLE WHOLESALE NURSERIES.

We closed out our Box Lots offered from St. Louis on the 26th ult. There were very few boxes left on hand, except some varieties of plum on peach, to be distributed on the last day at the complimentary prices offered in our last bulletin. We are well satisfied with our business this spring, and the disposal of such a large quantity of nursery stock in box lots at fair prices is one of the best indications that the nursery business continues in a healthy condition, and reckoning from this experience, we may reasonably expect that the business for the coming year will prove to be one of average prosperity.

We print in this issue present prices for the fall of 1894. We may find it practicable to change them either higher or lower as the season advances. They may be taken as our present opinion of what prices should be made to enable us to move a very large stock. It is our desire that our customers shall consider these prices very low for the grade and quality of stock we grow and send out, and that they will send us their early orders.

The demand for Japanese Plums, especially for Willard, Abundance and Burbank is likely to be heavy this year, and as they become better known the demand will be increased for such sorts as Yosobe, Yellow Japan, Berckmanns (Sweet Botan), Normand, Baily, Ogon and Satsuma. Our stock of Japan Plums on Plum is very large and nurserymen who desire to make a specialty of them through their agents should correspond with us.

We do not wish our customers to think that we are "putting on airs" because we print prices and abide by them. We think it better to make low prices and hold to them than to make high prices and cut them. The price printed by some nurserymen is no indication of what they will accept. They neither know how high to ask nor how deep to cut. We believe in treating all those in the trade alike. To those who have not bought of us we would ask their attention to the testimonials in another column and we hope they may be induced to give us a trial order. Once gained, it is the price and quality of the goods that retain the customer, and in this respect we have been very fortunate in the past. We add a few new names to our list each year and our old customers remain loyal to us.

## UNSOLICITED COMMENDATION.

MISSOURI, April 18, 1894.—"The boxes 'Mental' and 'Lubber' received in fine shape. The best for the grade I ever had."

MISSOURI, April 18, 1894.—"The peach were the best for the grade I ever handled."

KANSAS, April 18, 1894.—"The first shipment of pears were in good shape, and the plums I received yesterday were also in good order."

DELAWARE, April 16, 1894.—"The trees arrived O. K., and perfectly satisfactory."

INDIANA, April 14, 1894.—"The box of plum trees 'Marble' came several days ago, but as I was up the river delivering trees I did not get them unpacked until today. They are in perfect condition and have the best roots I have ever seen."

MICHIGAN, April 14, 1894.—"The box of trees 'pocket' and my order came today, and I must say they are above my expectation in grade and quality; nice, smooth, straight bodies, well rooted and in good order every way."

MISSOURI, April 14, 1894.—"The box of plums 'Manage' reached me in good condition. Trees well rooted and all right, only more branched than I expected."

IOWA, April 13, 1894.—"Box of cherries and plums arrived here at my home yesterday morning at 8:30. Shipped on the 10th. Came through in short notice. Opened the boxes and found the trees nice, with good roots, well packed and in good condition."

NEW JERSEY, April 10, 1894.—"Box of trees received in good condition. The trees are larger than I expected and well rooted. Will order more before long."

MICHIGAN, April 9, 1894.—"The four boxes of trees received during the cold snap, and in consequence were frozen solid. They were however allowed to thaw out in the boxes, and opened up very nicely."

INDIANA, April 6, 1894.—"Goods arrived in fine condition. Was well pleased."

WISCONSIN, April 5, 1894.—"Box of trees opened in the best possible condition.—Are fine."

ILLINOIS, April 5, 1894.—"Stock arrived in due time and opened up O. K."

LOUISIANA, April 4, 1894.—"The box of trees received on the 29th, in very good condition."

# The Huntsville Wholesale Nurseries,

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison &amp; Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

ADDRESS ALL CORRESPONDENCE TO

W. F. HEIKES, MANAGER,  
HUNTSVILLE, ALABAMA.

## Fall of 1894 and Spring of 1895.

Tract of 1,000 Acres. Over 800 Acres closely Planted in Nursery Stock. Nothing over Two Years Old.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.  
See Terms and Conditions governing these quotations on another page.

### PEAR TREES--On Pear Roots, Standard, Leading Varieties

Our Pear Trees for the Fall of 1894 will be unusually well rooted, as they are budded upon transplanted pear stocks.

We can supply any of the following varieties of pears on LeConte stocks without additional cost.

	CIPHER.	Per 10	Per 100	Per 1000
Two years, 1 to 1½ inches, 6 to 8 feet, Extra, well branched.....	<i>Easter</i>	\$2 00	\$15 00	\$125 00
" ¾ to 1 inch, 6 to 8 feet, Extra, ".....	<i>Editor</i>	1 50	12 50	100 00
" 11-16 to ¾, 5 to 7 feet, No. 1 ".....	<i>Eldest</i>	1 50	10 00	95 00
" ¾ to 11-16, 5 to 6 feet, Light No. 1 ".....	<i>Elicit</i>	1 00	9 00	75 00
" 9-16 to ¾, 4 to 5 feet, branched.....	<i>Empire</i>	1 00	7 50	60 00
" ½ to 9-16, 4 to 5 feet ".....	<i>Entrap</i>	75	6 50	50 00
" 3 to 4 feet, more or less branched.....	<i>Enrich</i>	75	4 00	40 00
Bartlett	Bessemlanka	Gakovska	Jefferson	
Beurre d'Anjou	Clapp's Favorite	Golden Russet	Lawrence	
Buffum	Early Harvest	Howell		

### PEARS--Standard, One Year Buds.

	CIPHER.	Per 10	Per 100	Per 1000
One year, 5 to 6 feet, little if any branched.....	<i>Facile</i>	\$1 50	\$12 50	\$100 00
" 4 to 5 feet ".....	<i>Famous</i>	1 25	11 50	95 00
" 3 to 4 feet ".....	<i>Farmer</i>	1 00	10 00	75 00
" 2 to 3 feet ".....	<i>Further</i>	75	7 50	60 00
Bartlett	Canner's Hybrid (Jap.)	Garber	Jefferson	
Buffum	Clapp's Favorite	Gakovska (Russ.)	Lawrence	
Beurre d'Anjou	Duchess d'Anjouleme	Golden Russet (Japan)	Smith's Hybrid	
Bessemlanka (Russ.)	Early Harvest	Howell		



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

**KIEFFER, GARBER AND LeCONTE--Two Year Style.**

These were very strong, handsome one year trees, 4 to 5 feet high, and many of them  $\frac{3}{4}$  inch calibre; but they were so much injured by the March freeze, that they were cut down close to the ground and one shoot allowed to grow. They will be topped at 32 inches and made to branch, and will have the appearance of two year trees. Only good shaped trees will be sent out as two year style.

	CIPHER.	Per 10	Per 100	Per 1000
Two year style, well branched, $\frac{3}{4}$ and up, 5 to 7 feet.....	<i>Gulley</i>	\$1 25	\$11 50	\$100 00
" " " 11-16 to $\frac{3}{4}$ " .....	<i>Gamble</i>	1 25	10 50	95 00
" " " $\frac{3}{4}$ to 11-16, 5 to 6 feet.....	<i>Garnet</i>	1 00	9 00	75 00
" " " 9-16 to $\frac{3}{4}$ , 4 to 5 feet.....	<i>Gentle</i>	1 00	7 50	60 00
" " " $\frac{1}{2}$ to 9-16, " .....	<i>Gender</i>	1 00	6 00	50 00

**KIEFFER AND LeCONTE--One Year Cuttings and Grafts.**

	CIPHER.	Per 10	Per 100	Per 1000
Kieffer, one year, grafts, 5 to 6 feet, not branched.....	<i>Fasten</i>	\$1 00	\$ 8 00	\$ 75 00
" " " 4 to 5 feet " .....	<i>Fathom</i>	1 00	7 00	60 00
" " " 3 to 4 feet " .....	<i>Fellow</i>	1 00	6 00	50 00
" " " 2 to 3 feet " .....	<i>Ferret</i>	1 00	5 00	45 00
LeConte, one year, own roots, 5 to 6 feet, not branched.....	<i>Festal</i>	1 00	8 00	75 00
" " " 4 to 5 feet " .....	<i>Falter</i>	1 00	7 00	60 00
" " " 3 to 4 feet " .....	<i>Fiddler</i>	1 00	6 00	50 00
" " " 2 to 3 feet " .....	<i>Fickle</i>	1 00	5 00	45 00

**PEARS--Special Varieties.**

	CIPHER.	Per 10	Per 100	Per 1000
IDAHO, one year, 5 to 6 feet, branched.....	<i>Finger</i>	\$1 75	\$15 00	\$125 00
" " " 4 to 5 feet, little if any branched.....	<i>Finish</i>	1 50	12 50	100 00
" " " 3 to 4 feet " .....	<i>Fizzle</i>	1 25	10 00	75 00
" " " 2 to 3 feet " .....	<i>Foggy</i>	1 25	10 00	65 00
" " " 1 to 2 feet " .....	<i>Follow</i>	1 00	7 50	50 00

**PLUM TREES--On Marianna Plum, Two Years.**

	CIPHER.	Per 10	Per 100	Per 1000
Two years, $\frac{3}{4}$ to $\frac{3}{4}$ , 5 to 6 feet, well branched.....	<i>Hammer</i>	\$1 75	\$17 50	\$150 00
" " " 11-16 to $\frac{3}{4}$ , 5 to 6 feet " .....	<i>Happen</i>	1 50	16 50	145 00
" " " $\frac{3}{4}$ to 11-16, 5 to 6 feet " .....	<i>Harren</i>	1 35	15 00	135 00
" " " 9-16 to $\frac{3}{4}$ , 4 to 5 feet " .....	<i>Harrow</i>	1 25	13 50	125 00
" " " $\frac{1}{2}$ to 9-16, 4 to 5 feet " .....	<i>Hasten</i>	1 25	12 50	100 00
" " " 7-16 to $\frac{1}{2}$ , 4 to 5 feet " .....	<i>Hatter</i>	1 00	9 00	75 00
" " " 3 to 4 feet, more or less branched.....	<i>Haven</i>	75	7 50	60 00
Wolf	Weaver	Quaker	Hawkeye	
De Soto	Forest Garden	Rollingstone	Cheney	
Prunus Pissardii	Prunus Simoni			

The Prunus Pissardi were topped to 24 inches at one year old, and have well formed heads, very appropriate for homeyards or lawns.

**PLUM TREES--On Marianna Plum, One Year, Native Varieties, Americanna Type.**

	CIPHER.	Per 10	Per 100	Per 1000
One year, 11-16 and up, 5 to 6 feet, branched.....	<i>Heifer</i>	\$1 50	\$13 50	\$125 00
" " " $\frac{3}{4}$ to 11-16, 4 to 6 feet " .....	<i>Helmet</i>	1 25	12 50	115 00
" " " 7-16 to $\frac{3}{4}$ , 4 to 5 feet " .....	<i>Hermit</i>	1 00	11 50	100 00
" " " $\frac{1}{2}$ to 9-16, 4 to 5 feet " .....	<i>Heavy</i>	1 00	10 00	90 00
" " " 7-16 to $\frac{1}{2}$ , 4 to 5 feet, little if any branched.....	<i>Hobby</i>	80	7 00	60 00
" " " 3 to 4 feet " .....	<i>Hortense</i>	75	6 00	50 00
De Soto	Wolf	Weaver	Hawkeye	
Rollingstone	Quaker	Forest Garden	Cheney.	

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

**PLUM TREES--On Marianna Plum, One Year, Native Varieties, Chickasaw Type.**

	CIPHER.	Per 10	Per 100	Per 1000
One year, 11-16 and up, 5 to 6 feet, well branched.....	<i>Keenly</i>	\$1 50	\$12 50	\$115 00
" " " 5/8 to 11-16, 4 to 6 feet ".....	<i>Keeper</i>	1 25	11 50	100 00
" " " 9-16 to 5/8, 4 to 5 feet ".....	<i>Kernel</i>	1 25	10 00	85 00
" " " 1/2 to 9-16, 4 to 5 feet ".....	<i>Kidnap</i>	1 00	8 50	75 00
" " " 7-16 to 1/2, 4 to 5 feet, more or less branched.....	<i>Kindle</i>	1 00	6 50	50 00
" " " 3 to 4 feet ".....	<i>Kitten</i>	75	4 50	35 00
Wild Goose	Newman	Golden Beauty	Prunus Prissardi	
Robinson	Roulette	Pottawattamie	Whitaker	
Wayland				

**PLUM TREES--On Marianna Plum, One Year, Oriental Varieties.**

	CIPHER	Per 10	Per 100	Per 1000
One year, 11-16 and up, 5 to 6 feet, well branched.....	<i>Lesser</i>	\$1 75	\$15 50	\$135 00
" " " 5/8 to 11-16, 4 to 6 feet ".....	<i>Letter</i>	1 50	13 50	125 00
" " " 9-16 to 5/8, 4 to 5 feet ".....	<i>Liking</i>	1 35	12 50	115 00
" " " 1/2 to 9-16, 4 to 5 feet ".....	<i>Limber</i>	1 25	11 50	100 00
" " " 7-16 to 1/2, 4 to 5 feet, more or less branched.....	<i>Limpid</i>	1 00	10 00	75 00
" " " 3 to 4 feet ".....	<i>Linger</i>	75	6 00	50 00
" " " 2 to 3 feet ".....	<i>Liquor</i>	75	5 00	45 00
Abundance (Botan)	Hattankin	Bailey	Kelsey	
Satsuma (Blood)	Ogon	Burbank	Chabot	
Shiro Smomo	Yellow Japan	Prunus Simoni	Normand	
Berckmann's (Sweet Botan)				

WILLARD (No. 26 BOTAN)—A month earlier in ripening than Abundance, earlier than Wild Goose or any of the English varieties. Price on plum: \$2.00 per 10, \$20.00 per 100, any size.

**CHERRY TREES--Two Years, on Mahaleb.**

	CIPHER	Per 10	Per 100	Per 1000
Morellos and Dukes, 2 yrs. 3/4 to 1 in., 5 to 6 ft., well branched.....	<i>Object</i>	\$1 75	\$15 00	\$125 00
" " " 11-16 to 3/4, 5 to 6 ft. ".....	<i>Oblige</i>	1 50	12 50	115 00
" " " 5/8 to 11-16, 4 to 5 ft. ".....	<i>Oblong</i>	1 25	10 00	85 00
" " " 9-16 to 5/8, 4 to 5 ft. ".....	<i>Octave</i>	1 00	8 50	75 00
" " " 1/2 to 9-16, 4 to 5 ft. ".....	<i>Office</i>	80	6 50	50 00
" " " 3 to 4 ft., more or less branched.....	<i>Onward</i>	65	5 00	40 00
Hearts and Bigarreus, 2 yrs. 3/4 to 5/8, 5 to 6 ft., well branched.....	<i>Organ</i>	1 75	15 00	125 00
" " " 11-16 to 3/4, 5 to 6 ft. ".....	<i>Olden</i>	1 50	12 50	115 00
" " " 5/8 to 11-16, 4 to 6 ft. ".....	<i>Offset</i>	1 25	10 00	85 00
" " " 9-16 to 5/8, 4 to 5 ft. ".....	<i>Oven</i>	1 00	8 50	75 00
" " " 1/2 to 9-16, 4 to 5 ft. ".....	<i>Obtuse</i>	80	6 50	50 00
" " " 3 to 4 ft. more or less branched.....	<i>Oppose</i>	65	5 00	40 00
Early Richmond	Wragg	Olivet	Black Tartarian	
English Morello	May Duke	Ostheim	Nap. Bigarreau (Royal Ann)	
Large Montmorency	Esel Kirsche	Gov. Wood	Centennial	
Ea. Lamaurie	Manger			
Dyehouse				

**New Russian Varieties.**

The price for Russian varieties is the same as that for Morellos and Dukes.

Lutovka	Griotte Precoco	Vladimir
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**CHERRY TREES--One Year, on Mahaleb.**

	CIPHER.	Per 10	Per 100	Per 1000
Morellos and Dukes, one year, 4 to 5 feet, well branched.....	<i>Packet</i>	\$1 75	\$15 00	\$125 00
" " " 3 to 4 feet ".....	<i>Paling</i>	1 50	12 50	115 00
" " " 2 to 3 feet ".....	<i>Panel</i>	1 25	8 50	75 00
" " " 1 to 2 feet ".....	<i>Parade</i>	1 00	6 50	50 00
Hearts and Bigarreus, one year, 5 to 7 feet, not branched.....	<i>Pastor</i>	1 75	15 00	125 00
" " " 4 to 5 feet ".....	<i>Patron</i>	1 50	12 50	115 00
" " " 3 to 4 feet ".....	<i>Passion</i>	1 25	8 50	75 00
" " " 2 to 3 feet ".....	<i>Parlor</i>	1 00	6 00	50 00
Ea. Richmond	May Duke	Olivet	Gov. Wood	
Eng. Morello	Esel Kirsche	Wragg	Nap. Bigarreau (Royal Ann)	
Large Montmorency	Ostheim	Early Lamaurie	Windsor	
Dyehouse	Black Tartarian	Centennial		

**New Russian Varieties.**

The price for Russian varieties is the same as that for Dukes and Morellos.

Lutovka	Vladimir
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PEACH TREES--*On Peach, Leading Varieties,*

Our Peach Trees are budded on seedlings, grown from Tennessee and Alabama pits. They are free from Aphid or Root-Knots, and have fewer borers than those from most nurseries.

	CIPHER.	Per 10	Per 100	Per 1000
One year, $\frac{3}{4}$ to $\frac{1}{2}$ , 4 to 6 feet, branched.....	<i>Ransom</i>	\$1 00	\$6 50	\$55 00
" 9-16 to $\frac{3}{4}$ , 4 to 6 feet .....	<i>Rattle</i>	1 00	6 00	50 00
" $\frac{1}{2}$ to 9-16, 4 to 5 feet .....	<i>Rabate</i>	85	5 00	45 00
" 3 to 4 feet, perfect little trees, more or less branched. ....	<i>Recite</i>	50	4 50	35 00
" 2 to 3 feet .....	<i>Resource</i>	50	3 00	25 00
" 1 to 2 feet .....	<i>Render</i>	35	2 00	15 00
" extra, $\frac{3}{4}$ to 1 inch, 5 to 8 feet, branched.....	<i>Rancor</i>	1 00	6 00	50 00

Ark. Traveler	Early Rivers	Japan Blood	Picquet's Late
Alexander	Elberta	Lemon Cling	Ringold's Mam. Cling
Amsden	Early Barnard	Lady Ingold	Reeves' Favorite
Amelia	Early Tillotson	Levy's Late	Susquehanna
Albright's October	Foster	Longhurst	Salway
Brigg's Red May	F. St. John	Mamie Ross	Stump the World
Beers' Smock	Family Favorite	Mary's Choice	Snow's Orange
Blood Cling	Globe	Mountain Rose	Sneed
Chinese Cling	General Lee	Muir	Thurber
Crawford's Early	Heath Cling	Nix's Late	Tuskana
Crawford's Late	Hynes' Surprise	Old M. Free	Wager
Columbia	Hale's Early	Old M. Cling	Wheatland
Carpenter's Cling	Hill's Chili	Onderdonk	Washington Cling
Chinese Blood	Jessie Kerr	Orange Cling	Wonderful

CROSBY and CHAMPION—\$1.50 per 10, \$12.50 per 100, \$100.00 per 1000, any grade.

## QUINCES.

	CIPHER.	Per 10	Per 100	Per 1000
One year, 4 to 5 feet, not branched.....	<i>Tartar</i>	\$1 25	\$10 00	\$100 00
" 3 to 4 feet .....	<i>Tactics</i>	1 00	9 50	90 00
" 2 to 3 feet .....	<i>Tadpole</i>	85	7 50	70 00
" 1 to 2 feet .....	<i>Tuffy</i>	60	4 50	50 00

Orange                      Meech's Prolific

APRICOTS--*On Marianna Plum.*

	CIPHER	Per 10	Per 100	Per 1000
One year, $\frac{3}{4}$ to $\frac{1}{2}$ , 4 to 6 feet, well branched.....	<i>Udder</i>	\$1 25	\$9 00	\$80 00
" 9-16 to $\frac{3}{4}$ , 4 to 6 feet .....	<i>Ugly</i>	1 00	8 00	75 00
" $\frac{1}{2}$ to 9-16, 4 to 5 feet .....	<i>Under</i>	1 00	7 50	60 00
" 3 to 4 feet .....	<i>Utter</i>	85	7 00	50 00
" 2 to 3 feet .....	<i>Uster</i>	75	6 00	35 00
Catherine (Russian) .....	Gortschakoff (Russ.)	Bungoume (Japanese.)	Harris (Hardy)	
Skobeloff .....	Hubbard (Japanese)	Gold Dust .....		

MULBERRIES--*Everbearing Varieties.*

	CIPHER.	Per 10	Per 100	Per 1000
Hicks', one year, 6 to 8 feet.....	<i>Wabble</i>	\$1 25	\$10 00	\$85 00
" " 5 to 6 feet.....	<i>Wagon</i>	1 00	8 50	75 00
" " 4 to 5 feet.....	<i>Wander</i>	1 00	7 50	65 00
" " 3 to 4 feet.....	<i>Welter</i>	85	6 50	50 00
Downing and New American, one year, 6 to 8 feet.....	<i>Window</i>	1 50	13 50	125 00
" " 5 to 6 feet.....	<i>Windlass</i>	1 50	12 50	115 00
" " 4 to 5 feet.....	<i>Wisdom</i>	1 25	11 50	100 00
" " 3 to 4 feet.....	<i>Wicked</i>	1 00	9 00	75 00

These Mulberries are grown at our branch nurseries at Biloxi, Miss., and these prices are for the trees delivered at the depot there. Boxing and baling extra. Mulberries mature early at Biloxi and will be firm and sound to the tips.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

**BUDS.**

Orders will not be accepted for less than two dollars' worth of buds, and if required in less quantities than one hundred of a variety, double the hundred rates will be charged.

	CIPHER.	Per 100	Per 1000
Peaches, leading varieties.....	<i>Yedder</i>	\$0 50	\$ 2 00
Cherries, Apricots, Plums, Pears, leading varieties.....	<i>Yellow</i>	50	3 00
Plums, Willard.....	<i>Yuma</i>	3 00	25 00

**ROSES--One Year.**

	CIPHER.	Per 10	Per 100	Per 1000
Baltimore Belle, Queen of Prairie, Extra.....	<i>Zebra</i>	\$0 80	\$ 7 00	\$ 60 00
No. 1.....	<i>Zenith</i>	70	6 00	50 00

Grown from cuttings at our branch nurseries, Biloxi, Miss. We will accept orders at 50 per cent. off above prices, for plants to be shipped after the first of December or for Spring delivery. Price of boxes or bales to be added. Delivered at depot at Biloxi. Orders sent in by Northern customers before the 1st of December for Spring delivery, we will pay freight to St. Louis, and hold in cold storage there until wanted. These plants will have three or more branches and will be cut back to 24 to 30 inches. The roots are very fine.

**FIGS.**

	CIPHER.	Per 10	Per 100	Per 1000
One year from cuttings, 2 to 3 feet.....	<i>Worsted</i>	\$1 00	\$ 8 00	\$ 75 00
" " 1 to 2 feet.....	<i>Wizzard</i>	80	7 00	65 00

Grown at our branch nursery, Biloxi, Miss., where they escape early frosts. They mature in good season and the wood is not liable to be injured by frost in the Fall and Winter. The best variety for orchard planting and canning is the Celestial, which we are growing largely. We can also supply Brown Turkey, Brunswick and Lemon.

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Always address all correspondence to

*W. F. HEIKES, Manager,*  
HUNTSVILLE, ALABAMA.

**UNSOLICITED COMMENDATION.**

ILLINOIS, April 21, 1894.—“‘Pillar’ and ‘Polar’ received on the 19th inst. in good condition.”

NEW YORK, April 20, 1894.—“Box of Ogon received all O. K.”

MISSOURI, April 23, 1894.—“Box ‘Nutmeg’ received in good condition and is now transplanted in the nursery row. Think I will favor you with some orders for fall.”

DELAWARE, April 21, 1894.—“I am very much pleased with the size of stock and their splendid roots.”

ILLINOIS, April 19, 1894.—“Box ‘Pillar’ received and must say I was surprised. The stock was in the best condition of any stock I have bought this season. If you grade all of your stock as you have done this I shall buy of no one else.”

NEBRASKA, April 4, 1894.—“Trees satisfactory, but frozen pretty hard on the way.”

VIRGINIA, April 3, 1894.—“Trees are in nice order.”

MISSOURI, April 3, 1894.—“Trees came all right.”

INDIANA, April 3, 1894.—“The Quinces and Abundance came in good shape yesterday. The Abundance are fine for the grade.”

DELAWARE, April 2, 1894.—“The plum trees received last week in good order and am very well pleased with them.”

ILLINOIS, March 31, 1894.—“The box ‘Fackler’ received. Am well pleased with the Kieffer.”

PENNSYLVANIA, March 28, 1894.—“Trees came all right and am well pleased with them.”

ILLINOIS, March 28, 1894.—“The box ‘Parsley’ to hand to-day. Opened up in fine shape. Are pleased with the trees. Our customers all say they never saw such finely rooted trees.”

## Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

**RATES.**—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

**SEASON.**—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

**SHIPPING DIRECTIONS.**—We respectfully beg our patrons to furnish us with explicit *directions as to shipping*, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

**RELEASE.**—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

**PACKAGES.**—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

**PACKING.**—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

**ASSORTMENTS.**—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

**CAUTION.**—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

**TERMS.**—Cash. When desired, we will allow 30 to 60 days from date of shipment, to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, Bank, if possible, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

**FORMS OF PAYMENT.**—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

**GRADES.**—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

**GUARANTEE OF GENUINENESS.**—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

**ACCEPTANCE.**—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us, and without our orders for their disposition.



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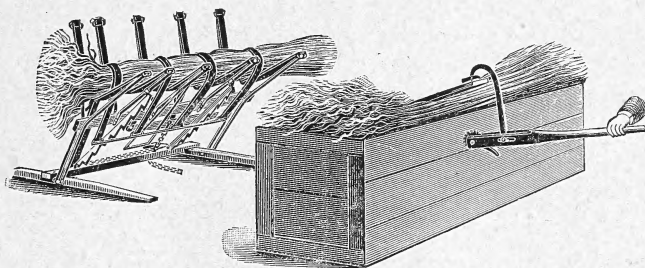
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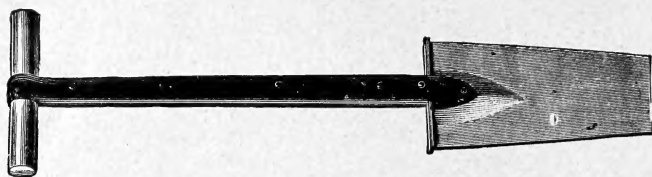
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